

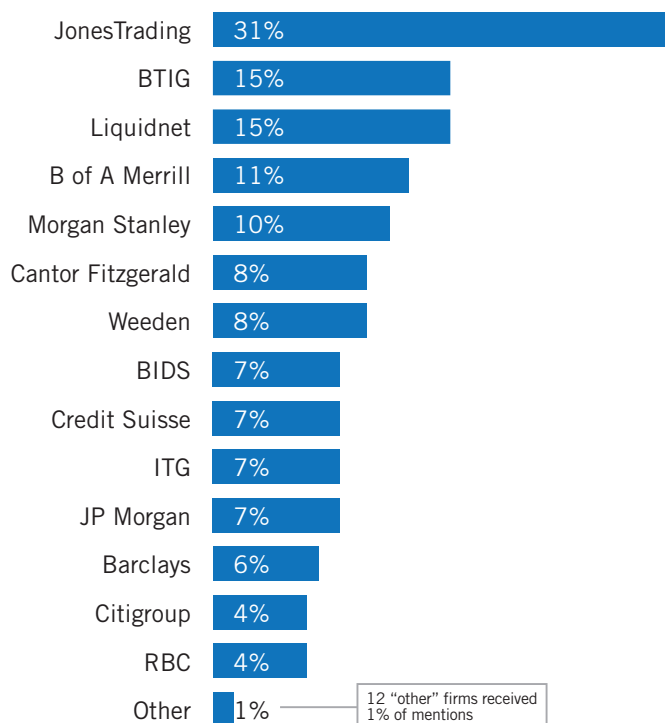


US Institutional Equity Trading 2015: Part 2

Riding the Waves of Collaboration

Best of Agency Block Trading*

The appetite for block-focused solutions in the market is still substantial. With the upcoming launch of Luminex in the US and the Plato Partnership in Europe, the newest trend to augment block trading seems to be the buy-side consortium solutions. Newer solutions will sit along side the long-established methods of trading blocks – calling a sales trader to work orders diligently and discreetly. **The personal, high-touch, relationship-based model of the agency block desk still resonates with the buy side because a conversation over the phone can lead to a more extensive information transfer than an electronic message exchange.**



*Source: The TABB Group's May 2015 Report, "US Institutional Equity Trading 2015: Part 2 Riding the Waves of Collaboration." For your personal copy of this chart please contact Packy Jones at 818.991.6038.